

# The College of William and Mary was founded in 1693. Their phone system wasn't *quite* that old.



Chartered long before the American Revolution, the College of William and Mary is the second-oldest university in the U.S. Thomas Jefferson received his undergraduate education here, as did fellow presidents John Tyler and James Monroe. George Washington earned his surveyor's license through the college.

History is celebrated here — except when it came to an aging phone system. When it became difficult to find replacement parts for a system that was, according to one representative, “old enough to purchase alcohol,” the university

began a year-long search for a new communications platform.

They eventually selected an IP Unified Communications solution from ShoreTel. The choice was made following two months of testing in a lab environment. No other provider came close to matching the performance, value and ease of management of the ShoreTel solution.



To learn more about how ShoreTel can provide historic improvements to your communications infrastructure, contact Eric Bowling, VP Sales, IPC Technologies, at 877.947.2835 Ext. 3216.

IPC TECHNOLOGIES

*The Unified Communications Advisor for The College of William & Mary*